

Tips for Fostering a Good Client-Developer Relationship

Considering the fears and doubts many business owners have of working with a remote development firm, here are few rules to keep in mind that will help you derive profits and get a worthwhile end product.

Precise and Clear Requirement List

Most important, no development company can come out with flying colors if they do not understand your project requirements. To get off to a solid start, give a precise and clear explanation of your requirements and expectations of the app once it's built. Be open to inviting any innovative ideas from the development team, and if you like it, don't be reluctant to implement them.

Communicate Effectively

Effective communication is the key to success of project management. Distance doesn't matter these days since we have excellent ways of communicating globally. Make yourself available for timely briefings and also ask the development team to come up with regular updates. If you have frequent calls with the development team, you won't experience communication gaps.

More Informed Decisions

An informed decision is only possible if you understand the terms and technologies that the developers talk about. Don't ever forget that in the end, it's your project that will be a revenue generator for your business; you can't just leave it on the development team.

Work on gaining insight into related technologies and tools that will be used on your project while the team presents feature list during follow-up discussions on the project. Understanding the "tech speak" will put you in a better position to make more informed choices.

Chemistry Creates a Difference

From the very first call with the candidate, you should be able to tell whether they are interested in your project. In order to hire the best firm for your project, you must ensure that both you and the development team are on the same page with respect to features, usability, and audience. Pay careful attention to their word choice and enthusiasm level. If they act as if this isn't a big deal to them, look elsewhere. You need someone who will take your project seriously.

Look at Their History

This is the step before you choose your developer team. Take a look at their past projects. Were they all delivered successfully? Talk to some of their past clients to find out what they most appreciated about the team and what they could have done better. No development team is perfect, but by talking to others who have worked with them in the past, you'll have a better idea of what pitfalls there might be.