

FINALLY! DEVELOP YOUR ENTREPRENEURIAL DRIVE AND MINDSET



NETPRENEURIAL *Drive*

**HOW TO DEVELOP THE GRIT, DRIVE, AND
HUSTLE TO MAKE YOUR ENTREPRENEURIAL
GOALS A SUCCESS**

ACHIEVE SUCCESS IN YOUR ENTREPRENEURIAL VENTURE

Understanding the Netpreneurial Mindset

- ♦ The spirit of an entrepreneur
- ♦ Nurturing your Netpreneurial spirit
 - Six P's of an Netpreneurial spirit
 - Passion
 - Path
 - Positivity
 - People
 - Perseverance
 - Productivity

Traits of an Entrepreneur

- ♦ Tenacity
- ♦ Passion
- ♦ Tolerance of ambiguity
- ♦ Vision
- ♦ Self-confidence
- ♦ Flexibility
- ♦ Time-management

What is Grit?

- ♦ Characteristics of grit
- ♦ Bravery and courage
- ♦ Conscientiousness
- ♦ Resilience
- ♦ Endurance and setting long-term goals
- ♦ Passion

Why Developing Grit is Important to Become Successful

- ♦ It is important for survival
- ♦ It helps you emerge victoriously
- ♦ It enables you to pursue your dreams
- ♦ It makes you successful
- ♦ It improves your self-control

- ♦ It makes you fearless
- ♦ It unleashes your optimism, confidence, and creative power

Habits of Gritty People

Always show you're in complete control
Learn lessons from your past

- Don't dwell on your past

Don't stress over things you can't

control Never criticize or complain

Be conscious of your blessings

Celebrate the success of those around you
Focus on impressing yourself

○ Don't waste your time trying to influence others
Be specific

○ Know exactly what you want to accomplish
Act on your objective

○ Immediately take action on the goals you set
Face your fears

- Don't blame your failures on others

Find your passion

- ♦ Make a list of the things you love
 - Filter the list
 - Do the activities that you find that you are truly excited about
- ♦ Take a trip down memory lane
 - Revisit your childhood to find the things you once loved to do

- ♦ Seek out people you want to imitate
 - o Look at how they accomplished what they did
 - o Find out what made them focused and determined
 - o Identify a role model
- ♦ Develop a creativity board
 - o Include pictures, articles, and other materials that inspire you

- Glue them to a poster board and place it where you can see it daily
- ♦ Don't focus on money

Face Your Fears

- ♦ Welcome and embrace fear
- ♦ Get comfortable with fear
 - Understand that fears and challenges are inevitable
 - Write down your fears
- ♦ Make your positive thoughts your dominant thoughts
 - Known as law of attraction
 - Repeat daily affirmations
- ♦ Start Small
 - Take small steps to facing and overcoming your fears
- ♦ Keep Practicing
 - Don't give up if you fail
 - Change strategies after failing to face your fears
- ♦ Don't Dwell on Scarcity
 - Be happy with what you have

Build Your Perseverance

- ♦ Learn to stick to your goals
- ♦ Pursue them even in the midst of challenges and setbacks
- ♦ Know your goal
 - Identify exactly what you want
- ♦ Remove any self-doubt
 - Make a list of your strengths
 - Make positive affirmations about yourself
 - Prepare affirmations around your self-doubt
 - Repeat these affirmations several times a day
- ♦ Keep track of your progress
 - Record the steps you take toward reaching your goals

- o Become conscious of your accomplishments
- ♦ Keep your emotions in check
 - o Let go of stresses
 - o Maintain your calm during stressful situations
 - o Take time to think before you speak or act
 - o Walk away from upsetting situations and take a deep breath
- ♦ Know your Core Values
 - o The values that you stand for
 - o The principles that you follow daily
- ♦ Keep pushing forward
 - o Continue to move toward your goals
 - o Take time to regroup when you experience a setback
- ♦ Dealing with unexpected issues
 - o Face the harsh reality
 - o Carefully weigh your options
 - o Listen to your inner voice

Become More Resilient and Boost Your Stubbornness

- ♦ Keep your mind and body healthy
 - o Eat a healthy and well-rounded diet
 - o Exercise 30 minutes a day
 - o Get 7 to 8 hours of sleep every night
- ♦ Keep everything in perspective
 - o Live in the present
 - o Remain focused on what you have, not what you don't
- ♦ Nurture your spirituality
 - o Meditate daily

Boost Your Confidence, Optimism, and Creativity

Tips to Boost your self-confidence

- ♦ Practice positive affirmations
- ♦ Practice high power postures
- ♦ Always be prepared
- ♦ Keep track of your accomplishments

- ♦ Dress the part
 - ♦ Speak clearly and slowly
- Tips to Boost your optimism
- ♦ Meditate regularly
 - ♦ Write about your positive experiences
 - ♦ Do things you enjoy

Tips for Finding your Creative Side

- ♦ Re-conceptualize issues
- ♦ Jot down ideas
- ♦ Exercise counterfactual thinking